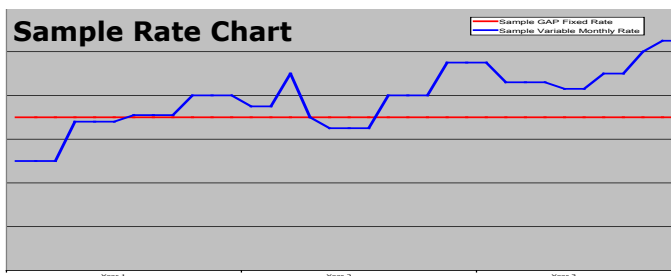


Finally, a gas bill that works with ***YOUR BUDGET!***

With the unpredictable price of natural gas, it can be hard to stick to a budget. But now you can, with Columbia Gas of Virginia's **Government Account Program**. You can even select your own contract term, including length and start date, to give you the greatest level of comfort in energy price security. GAP allows you to lock in your natural gas supply and price, making budget planning easier.

GAP is available to non-jurisdictional customers, including federal, county and municipal governments, as well as persons living in government housing. When enrolling in GAP, you remain on the utility sales service, and are not considered a transportation customer. Therefore, you pay the same distribution rates regardless of your size. This allows GAP to service accounts regardless of size and still provide the advantage of market prices.

Gain control over your energy costs and lock in your gas supply with a company you know and trust. Columbia Gas of Virginia serves over 240,000 customers and has exclusive franchise rates in 84 communities. Columbia Gas of Virginia maintains over 4,700 linear miles of pipeline.



A fixed price offers protection from price increases

Additional savings can be realized through WarmWise, Columbia Gas of Virginia's energy efficiency and conservation program, that offers cash rebates for qualifying energy-saving installations for your facilities. Learn more by visiting WarmWiseVA.com.



When you enroll in **Columbia Gas of Virginia's Government Account Program,** the benefits really add up:

- * Simplify your energy budgeting process
- * Your natural gas price is guaranteed
- * Receive only one bill per account each month
- * No minimum usage requirement
- * Pay the lowest available distribution rates
- * Meet your needs with a 1-month to 36-month contract
- * Select from firm or curtailable usage options
- * Avoid market fluctuations
- * Get a predictable rate to help in your budget planning
- * Have your deliveries managed courtesy of Columbia Gas of Virginia
- * Receive a guaranteed, reliable uninterrupted gas supply
- * Simple, no-hassle energy management

Let Columbia Gas of Virginia customize a contract to fit your needs, and start saving today!

Columbia Gas[®]
of Virginia

A NiSource Company

Simplify your natural gas costs today and choose a rate that will not keep you guessing!

Who is eligible for this program?

All federal, county and municipal government entities in Columbia Gas of Virginia's service territory, including school districts, housing authorities, correctional facilities and other military bases to name a few.

Why is Columbia Gas of Virginia doing this?

Columbia Gas of Virginia is offering this program to give this group of customers a fixed price to enhance consistency and reduce price volatility to their energy budget. These customers will no longer be subject to the quarterly price changes and give them a better ability to budget their expenses.

Are the prices negotiable?

When you request a quote, the price you receive will be our current offer, and will be good for the dates listed on the letter. The offer price can change based on the current commodity cost of gas. If you would like a quote please call 1-866-580-8962 or email nss@nisource.com.

What is the typical contract term?

Most customers choose contracts between 1 and 3 years.

What happens if I sign up with another supplier before my contract is up?

You will be unable to switch suppliers for the term of the contract.

What if I return the contract after the deadline listed?

Your quoted price may no longer be available due to changes in the gas market. Columbia Gas of Virginia would calculate a new price for you based on the current market. Getting your contract in on time is the best way to get the best price!

Do I have to sign up for GAP?

No, this is an optional program that Columbia Gas of Virginia is offering you.

If I do not sign up now, can I enroll at a later date?

Yes, but the price could be different than this offer.

After I sign up with GAP, when will my price take effect?

You will receive your fixed price on the first bill after the initial start date listed on your contract.

For additional questions email

nss@nisource.com or call 1-866-580-8962

Enroll now and start saving. For more information or a free quote,

Call 1-866-580-8962, email nss@nisource.com

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